Table 1: Quinoa Imports into Europe (in MT) from:

	from Bolivia		from Ec	uador	from Peru	
Month/Year	2012	2013	2012	2013	2012	2013
January	640.5	580.0	-	22.5	97.0	186.7
February	354.0	417.9	43.0	0.1	68.3	198.3
March	456.0	733.7	-	0.0	42.9	163.0
April	280.0	529.8	-	2.6	10.1	105.6
May	298.0	396.7	3.6	2.0	62.4	130.0
June	304.6	725.7	0.4	1.5	108.5	201.5
July	86.2	640.4	-	4.6	163.7	279.0
August	519.6	695.0	1.9	3.3	159.7	212.8
September	385.2	737.4		24.9	67.0	265.6
October	439.8	563.0	-	0	92.3	403
November	480.2	-	-	-	85.2	-
December	436.1	-	1.5	-	114.3	-

Source: Eurostat, 20 January 2014; elaborated by Mercadero, 2014 January

Totals	in 2012	in 2013	in 2012	in 2013	in 2012	in 2013
January-October	3,763.90	6,019.60	48.9	61.52	871.90	2,145.5
January-December	4,680.20	?	50.4	?	1,071.40	?

Table 2: Total Quinoa Imports from South-American (Bolivia, Ecuador, Peru) countries

	2012	2013
January	737.5	789.2
February	465.3	616.3
March	498.9	896.72
April	290.1	638
May	364	528.7
June	413.5	928.7
July	249.9	924
August	681.2	911.1
September	452.2	1027.9
October	532.1	966
November	565.4	
December	551.9	
Total	5,802.00	8,226.62

Quinoa imports into Europe in 2013 totalled 8,226.62 MT from January till October. This amount is 75.6% higher than the imports in 2012 over that same period (equaling 4,684.7 MT), check Table 2.

The data comprise only the trade figures until October 2013 but comparing data in Table 2, it is to notice that even only until October 2013, the total amount of traded quinoa exceeds the amount of quinoa imported into the European zone from January until December 2012 (8,226.62 and 5,802.00 MT respectively).

Looking at these figures, it becomes obvious that the amount of quinoa traded in 2013 is going to exceed the numbers of the past year. This is in contradiction with statements from some European traders that expect the quinoa trade to be stagnating.

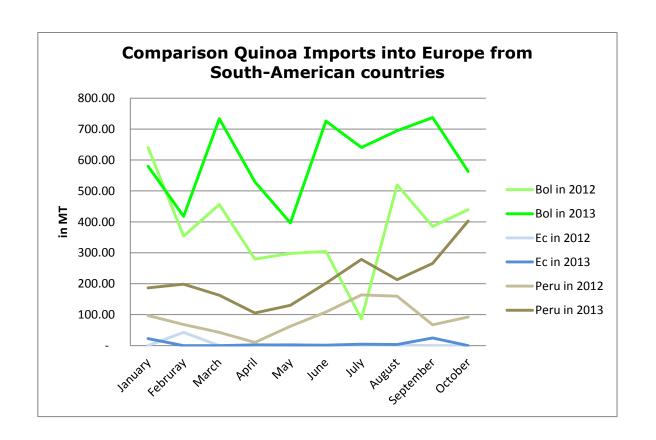


Table 3: Cumulative Imports (in MT) into Europe per country (Bolivia, Ecuador, Peru)

	in 2012	in 2013	in 2012	in 2013	in 2012	in 2013
January	640.5	580.0		22.5	97.0	186.7
February	994.50	997.90	43.0	22.60	165.30	385.0
March	1,450.50	1,731.60	43.0	22.62	208.20	548.0
April	1,730.50	2,261.40	43.0	25.22	218.30	653.6

May	2,028.50	2,658.10	46.6	27.22	280.70	783.6
June	2,333.10	3,383.80	47.0	28.72	389.20	985.1
July	2,419.30	4,024.20	47.0	33.32	552.90	1,264.1
August	2,938.90	4,719.20	48.9	36.62	712.60	1,476.9
September	3,324.10	5,456.60	48.9	61.52	779.60	1,742.5
October	3,763.90	6,019.60	48.9	61.52	871.90	2,145.5
November	4,244.10		48.9		957.10	
December	4,680.20		50.4		1,071.40	

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